

Message Text

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PAGE 01 MONTRE 00056 121421Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----121501Z 018034 /41
R 121337Z JAN 77
FM AMCONSUL MONTREAL
TO USDOC WASHDC
INFO SECSTATE WASHDC 8466

UNCLAS MONTREAL 56

E. O. 11652: N/A
TAGS: BGEN, CA
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 122/04/P0040

2. 011177

3. E. TOLMAN

4. 122 CANADA

5. M D

6A. CALL OR WRITE
6B. GUY BILLARD, SALES SERVICE MANAGER
6C. DEANE & CO., DIVISION OF ISBRU
190 ONEIDA DRIVE
POINTE CLAIRE, QUEBEC H9R 1A8, CANADA

7. TELEPHONE: (514) 697-3730

8. --

9. 104-11 9A. DIRECT SALE AND DISTRIBUTION

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10. DESCRIPTION

9950010-0000. CLEANING AND MAINTENANCE PRODUCTS. PROTECTIVE
COATINGS.

DEANE & CO. IS A LARGE CANADIAN MANUFACTURER, WHOLESALER AND
DISTRIBUTOR OF CHEMICALS AND ALLIED PRODUCTS. IN BUSINESS MORE

THAN 40 YEARS. MARKETING TERRITORY IS CANADA-WIDE. HEAD OFFICE IS LOCATED IN POINTE CLAIRE, QUEBEC. BRANCH OFFICES ARE LOCATED IN TORONTO, WINNIPEG, EDMONTON, CALGARY AND VANCOUVER. EMPLOYS 35, OF WHICH 12 ARE SALES PERSONNEL. SPECIALIZES IN METAL PREPARATION PRODUCTS SOLD TO INDUSTRIAL MAINTENANCE DEPARTMENTS. LINES PRESENTLY REPRESENTED: TURCO DIVISION OF PUREX CORPORATION (INDUSTRIAL CHEMICAL CLEANERS, PAINT STRIPPERS, CARBON REMOVERS, PROTECTIVE COATINGS); PAULI & GRIFFIN (SANDBLASTING EQUIPMENT AND CABINETS); BULLARD, UNIROYAL, FLEXOLITE (SANDBLASTING SUPPLIES); MALSARY & CLAYTON (STEAM CLEANERS); NORTHEAST INDUSTRIES (PRESSURE WASHERS); MOGUL (METALLIZING EQUIPMENT); VAPOR BLAST (LIQUID HONING); GRAYMILLS CORP. (WASHER PARTS); GRAU I. FLO CORP. (TUMBLING EQUIPMENT).

DEANE AND COMPANY WISHES TO EXPAND TO INCLUDE ADDITIONAL LINES OF PROTECTIVE COATINGS FOR USE ON ALUMINUM, STEEL, AND OTHER SURFACES, AND MAINTENANCE EQUIPMENT AND SUPPLIES (INCLUDING INDUSTRIAL CLEANING CHEMICALS, SANDBLAST MACHINERY AND SUPPLIES, STEAM CLEANERS, METALLIZING EQUIPMENT AND SUPPLIES, ETC.)
HARPER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 12-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770011-1168
Format: TEL
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Litigation Codes:
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Review Date: 16-Sep-2004 12:00:00 am
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Review Exemptions: n/a
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Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 3616063
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BGEN, CA
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/125a70da-c288-dd11-92da-001cc4696bcc
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